

## GUIDANCE

# **Retention Money Guidance for the Construction Contracts Act 2002**

For people who withhold retention money

DECEMBER 2024



MINISTRY OF BUSINESS, INNOVATION & EMPLOYMENT HĪKINA WHAKATUTUKI

**Te Kāwanatanga o Aotearoa** New Zealand Government



## Ministry of Business, Innovation and Employment (MBIE) Hīkina Whakatutuki – Lifting to make successful

MBIE develops and delivers policy, services, advice and regulation to support economic growth and the prosperity and wellbeing of New Zealanders.

Retention Money Guidance for the Construction Contracts Act 2002 is produced by the Building System Performance branch at MBIE.

This document is issued as guidance under section 18M(b) of the Construction Contracts Act 2002.

While MBIE has taken care in preparing the document, it should not be relied upon as following all relevant clauses of the Construction Contracts Act 2002 and the Construction Contracts (Retention Money) Amendment Act 2023 in all cases that may arise.

#### **MORE INFORMATION**

Information, examples and answers to your questions about the topics covered here can be found on our website: **www.building.govt.nz** 

#### DISCLAIMER

This document is a guide only. It should not be used as a substitute for legislation or legal advice. The Ministry of Business, Innovation and Employment is not responsible for the results of any actions taken on the basis of information in this document, or for any errors or omissions.

ONLINE: ISBN 978-1-99-104114-2 AUGUST 2023

**REPUBLISHED DECEMBER 2024** 

#### ©Crown Copyright

The material contained in this document is subject to Crown copyright protection unless otherwise indicated. The Crown copyright protected material may be reproduced free of charge in any format or media without requiring specific permission. This is subject to the material being reproduced accurately and not being used in a derogatory manner or in a misleading context. Where the material is being published or issued to others, the source and copyright status should be acknowledged. The permission to reproduce Crown copyright protected material does not extend to any material in this report that is identified as being the copyright of a third party. Authorisation to reproduce such material should be obtained from the copyright holders.

# Main changes in this version

> This document has been updated in December 2024 to reflect a recent High Court case that cautioned against linking retention money to party A's practical completion of a contract (page 18).

# Contents

Purpose	6
Who is this guidance for?	7
Background	8
When the retention regime does not apply	8
Overview of the retention money regime	9
Purpose of retention money	9
Roles and responsibilities	9
Party A vs party B	11
All retention money is held on trust	13
Trustees of retention money	14
When should retention money be paid out to party B?	15
Using retention money to remedy defects or non-performance	15
Retention regime compliance	16
Compliance of the parties	16
Liability for interest on the late payment of retention money	16
Offences and penalties	17
MBIE's compliance approach	17
Getting the contract right	18
In summary – implementing the retention regime	21
Accounting	22
Requirements for bank accounts	22
Bank accounts	22
Alternatives to holding retention money on trust	23
Accounting and record keeping	26
Making records available and providing reports	27
Providing reports and other information	27
Information to include in reports	28
Suggested reports	29
Quarterly retention money statements	32
Internal management reporting	34

Receivership and liquidation	36
Retention money is protected	36
Duties of receivers or liquidators	37
Determining when retention money is due	37
Distributing retention money	38
When a party is placed in an insolvency process	40
When a new trustee is appointed	41
Distribution of retention money by new trustee	41
Glossary	43

# Purpose

The purpose of this guidance is to support property owners, developers, contractors and subcontractors, along with legal, accounting and insolvency professionals, with understanding of their rights, duties and obligations in respect of changes to the retention money regime (the retention regime) of the <u>Construction Contracts Act</u> <u>2002</u> (the Act). It covers the relevant aspects of the Act and how the Construction Contracts (Retention Money) Amendment Act 2023 (the Amendment Act) strengthened the retention regime.

#### This guidance seeks to:

- > act as a guide to the Act and the Amendment Act as they relate to changes in the retention regime
- > explain the purpose and context of the Amendment Act and how it made changes to the Act
- > define terms such as **party A** and **party B** in regards to how they are referred to in the Amendment Act
- explain the roles and responsibilities of people who withhold retention money, people who have retention money withheld from them, and insolvency professionals (and others)
- detail how people who withhold retention money can meet reporting requirements to the people they withhold retention money from
- > explain what happens to retention money held in the event of insolvency or receivership
- > provide information on the consequences of non-compliance or misrepresentation
- > provide definitions and explanations of key terms/concepts used in the Act and the Amendment Act.

**Note:** This guidance applies to commercial contracts only, not to contracts with homeowners. This means this guidance does not apply to construction contracts with a residential occupier.

#### Limitations of this guidance:

This document is a general guide to support property owners, developers, contractors and subcontractors, along with legal, accounting and insolvency professionals, and others who will be involved in the retention regime. While the Ministry of Business, Innovation and Employment (MBIE) has taken great care in preparing this guide, it provides guidance only and should not be used to establish all the requirements of the Construction Contracts Act 2002 on its own. Readers must refer to the Construction Contracts Act 2002 as their primary source document, and be aware that for specific situations or problems, it may be necessary to seek independent legal advice.

#### Acknowledgements

This guidance has been prepared by the Building System Performance team at MBIE, with specialist support from an independent construction contracts advisor and industry professionals.

We would like to acknowledge and thank those who have contributed to the development of this guidance.

# Who is this guidance for?

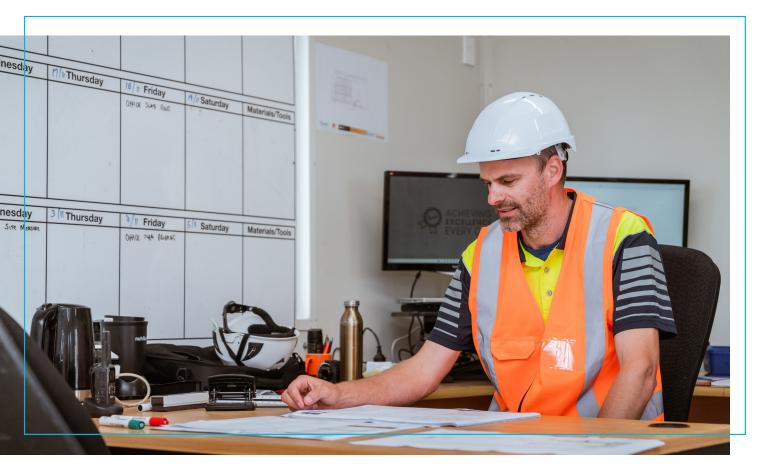
This guidance is for:

- > property owners, developers, contractors and anyone who withholds retention money
- contractors and subcontractors who have retention money withheld from them as a security for performance
- > legal, accounting and insolvency professionals.

#### What the law says

The following legislation may be useful:

- > Construction Contracts Act 2002
- > <u>Construction Contracts (Retentions Money) Amendment Act 2023</u>.



# Background

The retention provisions in the Construction Contracts Act 2002 (the Act) were put in place to protect retention money owed to subcontractors in the event of a business failure and to ensure retention money withheld under construction contracts is responsibly managed.

Amendments to the Act occurred in 2017, where the retention regime required retention money in commercial construction contracts to be held on trust in the form of cash or other liquid assets readily convertible to cash.

On 5 April 2023, the Construction Contracts (Retentions Money) Amendment Act 2023 was passed. The changes in the Amendment Act further strengthen and clarify protection for subcontractors' retention money and make it easier for subcontractors to access retention money without a court order, in the event of a company's insolvency.

The Amendment Act came into effect on 5 October 2023, where it became part of the Construction Contracts Act 2002.

The overall objective of the Amendment Act was to:

- > strengthen and clarify the status of retention money as being held on trust
- > ensure that a party withholding retention money cannot use it as working capital
- > improve the transparency of retention money through proper accounting and regular reporting
- > clarify what happens when a party withholding retention money goes into receivership or liquidation
- introduce offences and penalties for companies and other organisations and their directors (or equivalent) who fail to comply with their obligations under the retention regime.

# When the retention regime does not apply

The retention regime does not apply to contracts of a value below the *de minimis* amount. However, the retention regime does not currently set a *de minimis* amount. This means the retention money regime applies to all retention money withheld under commercial construction contracts.

#### What the law says

The Act states under section 18B(4)(b):

Despite subsection (2), a retainable amount does not become retention money if-

• • •

(b) the total retainable amount under the contract is less than the de minimis amount prescribed in regulations.

# Overview of the retention money regime

## Purpose of retention money

It is common in the construction industry for a payer (a contractor or principal) to withhold an amount otherwise payable to another party as security for performance of its obligations under the contract. The money which is withheld or retained is known as **retention money**.

This retention money provides a principal (or contractor) with an amount as security for the performance of its contractors (or subcontractors) of its obligations under the contract, including remedying defects in the works. However, retention money can only be withheld if a commercial construction contract allows it.

# **Roles and responsibilities**

The Act outline the roles and responsibilities for those who operate within the retention regime.

#### Ministry of Business, Innovation and Employment (MBIE)

Under the Act, MBIE's Chief Executive has a range of roles and responsibilities. It is the administering agency for complaints under the Act. The Chief Executive has delegated their role and responsibilities for these functions through to named individuals of MBIE. For the purposes of this guidance document, we refer to MBIE's Chief Executive.

Under the Act, MBIE's Chief Executive holds various powers to enforce retention money provisions, including issuing fines for non-compliance.

#### What the law says

Section 18M covers the Functions of the chief executive:

- The chief executive has the following functions in relation to this subpart:
- (a) to disseminate information and provide educational programmes on matters relating to this subpart:
- (b) to publish guidance information on the requirements of this subpart:
- (c) to monitor compliance with this subpart:
- (d) to take enforcement action (including taking proceedings for offences) if the chief executive considers that it is desirable to do so—
  - (i) to enforce compliance with this subpart; or
  - (ii) to establish or clarify any matter of principle relating to this subpart or the interpretation of any provision of this subpart:
- (e) to provide advice to the Minister in relation to this subpart and to matters relating to retention money generally:
- (f) to carry out any other functions and duties specified in this subpart:
- (g) to take all necessary steps for the implementation and administration of this subpart:
- (h) to carry out any functions that are incidental and related to, or consequential upon, the functions set out in paragraphs (a) to (g).

To read more about offences and penalties for non-compliance, see the Offences and penalties section.

#### How the retention regime operates

Payer and payee are the terms used to identify the parties to a construction contract. The payee is entitled to receive progress payments from the payer as the construction work is carried out.

This guidance document refers to the two parties involved, known as "party A" or "party B".

Who?	What is their role as parties to a construction contract?
party A	The payer who withholds retention money (for the benefit of party B).
party B	The payee from whom the retention money is withheld.

Any retention money withheld is trust money, set aside by party A for the benefit of party B, and party A cannot avoid any of its obligations as trustee under the retention regime.

#### EXAMPLE

Marama's property firm engages Andy to build a new warehouse. As their contract allows Marama to withhold retention money, her firm will have the duties and obligations of **party A** from the time retention money is deducted from Andy's first progress payment until all of the retention money has been paid back to Andy, unless after giving the required notice it has been used to remedy non-performance of Andy's obligations under the contract. Andy's firm becomes **party B**, whose retention money is protected.

As the retention money is trust money, Marama must ensure her firm complies with all of its party A obligations under the retention regime, which include:

- > setting the money aside in a designated bank account
- > keeping proper accounting records with a separate ledger for each party B
- > providing quarterly reports to Andy's firm
- > releasing the retention money when the work is completed, and Andy has fulfilled all his contractual obligations.

Failing to comply could result in significant fines for Marama's firm, and for Marama personally as a director.

The retention regime does not give a payer the right to withhold retention money from a payee – that right only arises under a **commercial construction contract** that allows retention money to be withheld. However, the retention regime will apply even where money is withheld as security for the performance of contractual obligations, despite the contract not allowing retention money to be withheld. More information on this is in the *Progress payments* section.

#### What the law says

Section 5 defines a **commercial construction contract** as a contract for carrying out construction work in which none of the parties is a residential occupier of the premises that are the subject of the contract.

# Party A vs party B

Construction projects usually involve a series of separate construction contracts and associated payer/ payee relationships. These allow the payments from the property owner to flow down to the contractor and, in turn, to the subcontractors who perform the majority of the construction work.



You are **party A** if you:

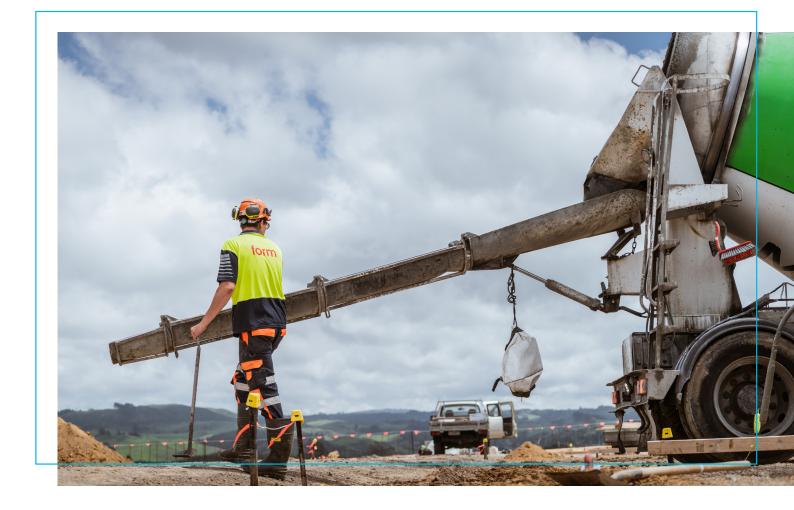
- hire an organisation or a person to perform construction work under a commercial construction contract
- > have a construction contract that allows you to withhold retention money
- > withhold payment of an amount otherwise payable to party B as security for the performance of their contractual obligations.



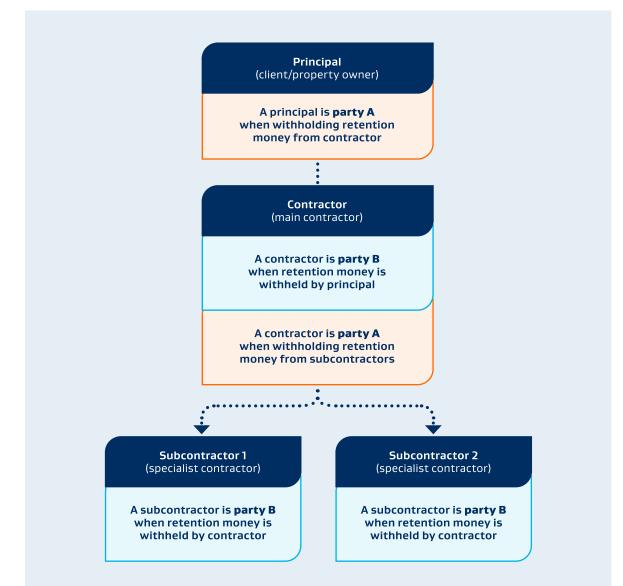
#### You are **party B** if:

> a party A withholds retention money from you under a commercial construction contract.

As shown below, a company can be party A under some contracts and party B under others.



#### EXAMPLE - PARTY A OR PARTY B



Checklist to determine if you are party A or party B	
<ul> <li>If the following applies to me or my company or organisation:</li> <li>I have engaged a contractor on a building project</li> <li>the subcontract agreement allows me to withhold retention money</li> <li>I have withheld retention money from my subcontractor.</li> </ul>	I am party A
<ul> <li>If the following applies to me or my company or organisation:</li> <li>I have been engaged as a subcontractor on a building project</li> <li>the subcontract agreement allows the person/organisation engaging me to withhold retention money</li> <li>the company/organisation engaging me has withheld retention money from a progress payment.</li> </ul>	I am party B

# All retention money is held on trust

Party A may withhold retention money from amounts otherwise payable to party B where the commercial construction contract specifies:

- > party A can withhold retention money
- > what the purpose of withholding retention money is
- > the amount or percentage of retention money that party A can withhold from party B
- > when party A must pay the retention money to party B.

The retention money withheld by party A automatically becomes **trust property**. This means the retention money cannot be used by party A as working capital or cashflow, and it is protected if party A becomes insolvent.

Retention money ceases to be trust property only when it has been:

- > paid to party B
- > used to remedy defects in party B's obligations under the contract but only if:
  - > the use of money for that purpose is permitted by the contract
  - > any provisions of the contract relating to the use of retention money are complied with
  - at least 10 working days before using the money, party A gives party B written notice setting out its intention to use the retention money for that purpose and detailing the non-performance to be remedied
- > given up in writing by party B or otherwise ceases to be payable to party B.

Until that time, party A is legally obliged, as a trustee, to protect, account for, and release the retention money to party B when it is properly due.

#### What the law says

In section 18C of the Act, it outlines that retention money is held on trust. Section18C(3) outlines when retention money ceases to be trust property.

#### 18C Retention money is held on trust

#### • • •

(3) Retention money ceases to be trust property when 1 or more of the following applies to it:

#### (a) it is paid to party B:

(b) party B, in writing, gives up any claim to it:

- (c) it is used to remedy defects in the performance of party B's obligations under the construction contract, but only if—
  - (i) the use of the money for that purpose is permitted by the contract; and
  - (ii) any provisions of the contract relating to the use of the retention money are complied with; and
  - (iii) at least 10 working days before using the money for that purpose, party A gives party B written notice setting out—
    - (A) party A's intention to use the retention money for that purpose; and
    - (B) details of the defects to be remedied:
- (d) it otherwise ceases to be payable to party B.

## **Trustees of retention money**

If you are considered party A, you must as soon as practicable deposit retention money withheld from each party B into a bank account that is only used for holding retention money and complies with the Act.

The retention money is considered to be held on trust and must stay in the bank account until it is either paid to party B or ceases to be retention money.

Party A then has specific obligations and duties as trustee of the retention money.

#### WHAT PARTY A MUST DO AS TRUSTEE OF PARTY B'S RETENTION MONEY

Party A must:

- deposit all retention money withheld from each party B in a compliant bank account
   Note: alternatively, party A may arrange for a complying instrument to protect the retention money see the *Complying instruments* section.
- Ø hold the retention money in the bank account or accounts until it ceases to be trust property
- Ø keep detailed accounting records of all bank accounts and transactions
- $oldsymbol{arsigma}$  provide the accounting details to party B upon request and free of charge
- ${f arsigma}$  report to each party B as soon as practicable after any retention money is withheld
- provide each party B with a detailed report on all retention money at least once every three months, and continue to do so until the party A's obligations as trustee of the retention money trust have ended
- Since the set of the s
- release retention money to each party B when it has completed its contractual obligations.

#### EXAMPLE

Andy's construction firm is about to engage subcontractors under subcontract agreements that allow for retention money to be withheld. In accordance with his accountant's advice, Andy has set up a separate bank account, proper accounting records and quarterly reporting for his subcontractors' retention money. He has also updated the company's standard subcontract agreement and implemented processes to ensure each subcontractor's retention money is promptly released when they have fulfilled all of their contractual obligations. Andy is now ready to engage those subcontractors.

The Act does not state whether retention money should be goods and services tax (GST) inclusive or exclusive. This matter should be clarified by the contract.

MBIE recommends seeking your own legal advice regarding this matter.

Inland Revenue Department has produced information and guidance to help you understand your GST obligations.

- > GST: Time of supply payments of deposits, including to a stakeholder (ird.govt.nz)
- > <u>Special supplies (ird.govt.nz)</u> in the *Progress payments and successive supplies* section of the website.

# When should retention money be paid out to party B?

Unless party B has notified party A in writing that it gives up its rights to the retention money, party A must pay out the retention money when party B has:

- > completed the work
- > performed all of its contractual obligations
- > remedied any notified defects in the performance of its obligations under the contract
- > remedied any defects during any defects liability period specified in the contract.

# Using retention money to remedy defects or non-performance

Party A can only use retention money to remedy defects in the performance of party B's obligations under the construction contract. If that arises, party A must:

- > ensure the use of the money for that purpose is permitted by the contract
- > comply with any other contractual provisions relating to the use of party B's retention money
- > give party B 10 working days' advance notice in writing, stating party A's intention to use the retention money and details of the defects in performance to be remedied.

#### EXAMPLE

Wiremu enters into a commercial construction contract with Pete the Painter, which allows Wiremu to withhold retentions. Wiremu is dissatisfied with the quality of Pete the Painter's work. He has emailed Pete several times requiring substandard areas of walls to be repainted, but Pete has not responded. Wiremu's next email gives a further 10 working days' notice, specifying the unperformed contractual obligation, in this case being the defective painting work:

#### RE: WAREHOUSE BUILDING – PAINTING (subcontract number x) NOTICE OF INTENTION TO USE RETENTION MONEY TO REMEDY DEFECTS

#### Kia ora Pete,

As you have not responded to my emails dated [date] and [date] regarding defective work under our contract. I am giving you formal notice in accordance with clause [x] of the subcontract agreement:

I am holding [\$x] in retention money. This is notice that under... of the subcontract, the retention funds are permitted to be used for the purpose of remedying defects in your performance of the works under the contract.

Unless you have remedied the defective work listed below within 10 working days from this date, we will use your retentions for that purpose. The defects to be remedied are:

> [list items]

Ngā mihi, Wiremu

# Retention regime compliance

# **Compliance of the parties**

The Act prevents parties agreeing in their contract that they will not comply with the retention regime when retention money is withheld. This ensures party A cannot avoid any of its obligations under the retention regime.

There are consequences for party A if they fail to comply with its obligations under the retention money regime.

# Liability for interest on the late payment of retention money

If party A fails to release retention money to party B on the day it becomes payable, party A may have to pay interest to party B. The interest accrues at the higher of any rate specified in future regulations or in the contract.

**Note:** Until the regulations have been made, the effective interest rate will be the one under the contract. Party A should establish processes to ensure retention money is paid to each party B when it is due.



# **Offences and penalties**

Party A and its directors (or persons holding equivalent positions) may commit an offence and be liable to fines if they withhold retentions but fail to comply with certain obligations under the retention regime.

The below table outlines the offences and fines that each party may be subject to upon conviction.

	For <i>each</i> offence (up to)				
Z: OFFENCE	Relevant section	Party A	Each director		
Failing to keep retention money in a separate bank account or provide a complying instrument	18DA	\$200,000	\$50,000		
Failing to use retention money only to remedy defects in the performance of obligations, or failing to give 10 working days' written notice	18DA	\$200,000	\$50,000		
Failing to keep proper accounting and other records of retention money	18FC	\$50,000	-		
Failing to provide reports to party B	18FD	\$50,000	-		
Providing false or misleading information to party B	18FD	\$50,000	-		
Obstructing, hindering or resisting MBIE's Chief Executive (or their delegate) in the execution of their investigation	18Q	\$200,000	\$50,000		
Providing information or document that is false or misleading to MBIE's Chief Executive	180	\$200,000	\$50,000		

# **MBIE's compliance approach**

MBIE has the responsibility to monitor compliance with the retention regime.

Penalties and offences are to deter poor or illegal behaviour. They are used as a last resort following non-compliance.

Party B can raise a concern with the MBIE's Chief Executive if they believe party A is failing to comply with its obligations under the retention money regime.

The retention regime provides the MBIE's Chief Executive with wide powers, which include taking enforcement action where party A fails to comply with its obligations under the retention money regime.

You can email if you have a concern or complaint at <u>CCRMComplaints@mbie.govt.nz</u>.

# Getting the contract right

It is important to get the contract right, as party A's right to withhold retention money lies only in the relevant construction contract.

#### Information that should be in contracts

Where party A intends to withhold retention money under a commercial construction contract, party A should ensure that the contract contains certain minimum information regarding the retention money.

#### INFORMATION ABOUT RETENTION MONEY IN CONTRACTS

A contract providing for retention money to be withheld should contain:

- Ithe payer's right, as party A, to withhold retention money from progress payments
- the purpose for withholding retention money, such as security for the proper completion of party B's obligations under the contract, including remedying defects
- Solution the percentage or amount of retention money party A may withhold from each progress payment and in total
- the criteria to be satisfied before party A must release retention money to party B (release of retention money cannot be conditional on anything other than party B having completed its contractual obligations)
- the date when party A must release retention money to party B, or how the due date is established (the date cannot be later than when party B completes its contractual obligations to the agreed standard)
- Solution the procedures to be followed before party A can use the retention money to remedy any defects in party B's obligations under the contract.

#### The contract should **not** contain:

any "prohibited provisions" (for example, provisions that make payment of retention money or the date for payment conditional on anything other than party B's completion or require party B to pay party A's cost of administering retention money) – see *Prohibited provisions* section below.

The date on which party B is said to have completed their contractual obligations will vary according to the nature of the obligations under the contract.

In August 2024, the High Court found that certain provisions of subcontracts which stated retentions would be released on practical completion of the head contract – where work was dependent on the work of other subcontractors' work being completed – breached the Act.



Read the High Court's decision Stevensons Structural Engineers 1978 Ltd v McMillan& Lockwood (PN) Ltd [2024] NZHC 2415.

Some subcontractors (for example, those engaged in temporary work, scaffolding or demolition) may be entitled to receive their retention money when they complete their work and leave the site. Prior to the High Court case, work done by other subcontractors may not have been considered complete until the entire contract was completed by the main contractor and handed over to the client.

#### EXAMPLE

*XY&Z* Construction has won a contract for a new warehouse building. The subcontract agreements with Rubble Demolition for demolition of an existing building and Hydraulix Plumbing for plumbing work allows XY&Z to withhold retention money from both.

As Hydraulix Plumbing's work will be complete upon practical completion of the warehouse, the subcontract agreement provides for half of the retention money to be due when XY&Z achieves practical completion of the warehouse, and the remainder upon expiry of the agreed defect liability period when Hydraulix has remedied any notified defects. All of Rubble Demolition's retention money will be payable when the demolition is completed, possibly before XY&Z has started work on site.

#### Example of a retention money provision in a construction contract

The example below addresses the:

- > purpose for which retention money can be withheld
- > amount of retention money
- > timing of when retention money is to be paid out
- > process to be followed to use the retention money to remedy non-performance of party B's obligations under the contract.

#### **EXAMPLE OF A RETENTION MONEY PROVISION:**

#### Retention money

- 1. The owner may withhold payment of an amount otherwise payable to the contractor as security for the performance of the contractor's obligations under this contract (**retention money**).
- The retainable amount shall be 10 per cent of the first \$200,000, five per cent of the next \$800,000, and 1.75 per cent of any amount in excess of \$1 million of the total amount otherwise payable to the contractor, up to a maximum of \$200,000.
- 3. Half of the retention money shall be paid to the contractor within five working days of the date of completion. The balance shall be paid within five working days of the end of the **defects period** (three months after the date of completion), less any amounts the owner was entitled to use to remedy defects in the contractor's obligations.
- 4. Unless the contractor has remedied the defects in the performance of its contractual obligations within 10 working days of receiving notice under the Construction Contracts Act 2002, the owner may use the retention money to remedy those notified defects.

#### **Prohibited provisions in contracts**

The parties to a commercial construction contract will not be bound by any prohibited provisions within their contract, which will be void.

A prohibited provision is one that:

- makes payment of retention money, or the timing of such payment, conditional on anything other than party B having performed all of its obligations under the contract
- requires party B to pay any administration fees or costs associated with complying with the retention regime
- > avoids, or has the effect of avoiding, the retention money regime.

Whether or not a clause in the contract is a prohibited provision may be a matter for legal interpretation. If the parties disagree, the matter be resolved through **adjudication**.

**Adjudication** is a fast-track process for resolving construction contract disputes under the Act. For details, refer to the <u>New Zealand Legislation website</u>.

#### **Progress payments**

There are other instances where withheld money must be treated as retention money. For example, if party A deducts money from a progress payment to party B as security for the performance of obligations where the construction contract does not expressly provide for retention money to be withheld. The payer will assume all obligations and liabilities of party A in respect of that retention money.

#### What the law says

18B Application of subpart and meaning of retention money

(5) This subpart also applies if one party to a commercial construction contract (party A) withholds payment of an amount that would otherwise be payable to another party (party B) as security for the performance of party B's obligations under the contract even though the contract does not provide for that.

#### EXAMPLE

Jason offers a subcontract agreement to his subcontractors that states:

A maximum of 95 per cent of the contract price shall be paid up to completion. The remaining five per cent, not as a retention, will be paid three months later subject to completion of defects.

The final five per cent of the subcontract price to be withheld from the value of completed work is clearly intended as security for remedying any defects, so it is effectively retention money.

Therefore, from the date of completion of each subcontract, Jason will be party A in respect of that retention money.

**Note:** Third-party **escrow agents** may fall under this. However, this is by a case-by-case basis. For example, if money is in escrow and is being held as security for performance, it would be treated as retention money.



An **escrow agent** is a person or entity that acts as a third-party intermediary between parties who take part in a transaction.

# In summary – implementing the retention regime

The following checklist summarises the key steps each party A should take to prepare for the amended retention regime.

#### PARTY A RETENTION REGIME IMPLEMENTATION CHECKLIST

In order to prepare for the retention regime changes, each party A should:

- Section with a registered bank in NZ or arrange a complying instrument
- ✓ inform the bank that the account is for the purpose of holding retention money that party A holds on trust under the Act
- Ø establish suitable accounting and reporting systems and records
- $\bigotimes$  implement reporting to each party B as soon as practicable after any retention money is withheld, and at least every three months
- ${oldsymbol { {oldsymbol Ø } }}$  implement internal management reports to ensure compliance with the retention money regime
- $oldsymbol{arsigma}$  ensure accounting and administration staff understand retention money regime changes
- make company directors aware of the changes, including their personal potential liability as directors for failure to comply with the requirements (in addition to liability against the company)
- Section with the vertice of the section of the sect
- ✓ review and update existing currently used forms of contract, subcontract, or consultancy agreements to align with the retention money regime
- Section 2.1 Section 2.2 Sectio
- ensure project managers and quantity surveyors are aware of and comply with the retention money regime. This includes the contract requirements for withholding retention money and for paying the retention money to each party B when it is properly due.

# Accounting

## **Requirements for bank accounts**

Party A must ensure the balance (excluding any interest earned) in retention money bank accounts, together with the value of any complying instruments, is always equal to or greater than the amount of retention money to be secured.

## **Bank accounts**

Each bank account for holding retention money must comply with the following requirements

#### **REQUIREMENTS FOR A RETENTION MONEY BANK ACCOUNT**

Party A must ensure:

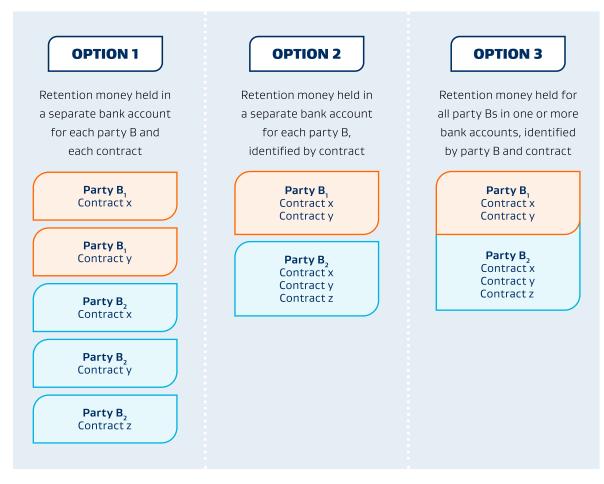
- ${f arsigma}$  the account contains only retention money withheld under the retention regime
  - The account may contain interest earned on the retention money, which belongs to party A
- ${old O}$  the account is with a registered New Zealand bank
- $oldsymbol{arsigma}$  the bank has been informed the account is for holding retention money under the Act
- ${oldsymbol{arsigma}}$  the account holder is either:
  - party A, as trustee of the retention money
  - an independent trustee of an approved type, in which case party A must inform the account holder that the account is for holding retention money under the Act.

**Note:** approved types of independent trustee include lawyers, law firms, the Public Trust, trustee companies, chartered accountants, licensed auditors, registered audit firms, or for council-controlled organisations (CCOs), the local authority with shares in, control of, or a right to appoint directors to that CCO.

The retention regime provides three options for setting up bank accounts:

- 1. A unique bank account for some or all of the companies classified as a party B on a particular contract.
- 2. A unique account for each party B on one or more contracts between party A and party B.
- 3. One or more accounts holding retention money for more than one party B, with each party B recorded as a beneficial owner of the retention money.

Example options for setting up bank accounts for the retention regime:



# Alternatives to holding retention money on trust

#### **Complying instruments**

Instead of depositing retention money into a bank account, party A may arrange for a complying instrument of an equivalent amount for party B. Party A does not need to hold retention money in a bank account if they hold a complying instrument for payment of an equivalent amount to party B.

A complying instrument is an insurance product, bond, or guarantee issued by a registered bank or licensed insurer that provides surety for the retention money held on trust for one or more party B.

Costs for establishing and maintaining the complying instrument cannot be passed on to a party B - this includes the premium or fee paid by party A to the bank, insurer, or other related costs.

Party A must still comply with accounting and reporting requirements.

If party A applies for a complying instrument, the issuer may require additional financial information. Party A may also be subjected to certain checks to verify compliance with the requirements of Anti-Money Laundering and Countering Financing of Terrorism legislation in New Zealand.

#### What the law says

The Construction Contracts Act 2002 defines "complying instruments" in section 18FB:

- (2) The issuer of the instrument must be—
  - (a) a licensed insurer:
  - (b) a registered bank:
  - (c) any other person, who is not an associate of party A, prescribed or within a class prescribed in regulations.
- (3) The instrument must—
  - (a) be issued in favour of party B or endorsed with party B's interest; and
  - (b) require the issuer to pay the retention money to party B if party A fails to pay that money on the date on which it is payable under the construction contract; and
  - (c) enable party B to enforce that promise against the issuer; and
  - (d) comply with any requirements that are prescribed in regulations and that apply in respect of the instrument.
- (4) The premium or other money that is payable, or that may become payable, to the issuer for the instrument must have been fully paid by party A and all terms and conditions must have been satisfied so that the instrument is, and remains, in effect.

Subsection 5 states an instrument can be of any kind (such as insurance, a bond, or a guarantee), but it has to comply with the requirements laid out in sections 18FB(2) and (4).

**Note:** The issuer may use other terms for their complying instrument, such as "retention instrument" or "financial instrument".

Party A must ensure a complying instrument is properly issued, meets all criteria and remains in effect.

#### COMPLYING INSTRUMENT CHECKLIST

A complying instrument must:

- ${oldsymbol { { or } } }$  be issued by a licensed insurer or registered bank
- Solution be issued in favour of, or endorsed with, one or more party Bs' interest
- require the issuer to pay retention money to party B if party A fails to pay retention money due under the contract
- Ø enable party B to enforce the promise of payment against the issuer
- ✓ comply with other requirements that may be specified in regulations (if any such regulations are made).

An example complying instrument is shown below (image provided with permission of Aon Insurance).

Between				
		(Company Number)		(Party A); and
For the benefit	of:			
Those parties listed as Bo together the Beneficiarie		e Current Schedule (a	as defined below), and	from time to time (each a <b>Beneficiary</b> and
Important Notice:				0.
<ol> <li>A Beneficiary should ob Party A must properly r</li> </ol>	nanage its retenti	ons and regularly deli	ver updated Retentions	r this Instrument to operate effectively, Schedules to the Issuer. e with the CCA more generally.
Amount. A Beneficiary's Issuer a new Retentions delivering to the Issuer true correct and accura 3. If a Beneficiary's Releva	Relevant Retenti Schedule. Benefi a new Retentions te in all respects a nt Retention Amo	on Amount may be in- ciaries may be added Schedule. The Issuer and is not required to	creased or reduced from or removed from this Ir will rely on each Reten verify the accuracy of a	t that Beneficiary's Relevant Retention n time to time by Party A delivering to the estrument from time to time by Party A tions Schedule given by Party A as being ny Retentions Schedule. om this Instrument, Party A must first have
				elevant retained amounts have now been vant amounts are now being retained
paid or otherwise applie in another manner in co	ed in accordance ompliance with the will rely on each s	with the relevant subc e CCA; and (B) Party A such certification as b	contract or that the rele has notified the Benefi	elevant retained amounts have now been vant amounts are now being retained ciary of the reduction or removal (as
paid or otherwise appli in another manner in co applicable). The Issuer verify the accuracy of a	ed in accordance ompliance with the will rely on each so ny such certificat	with the relevant subc e CCA; and (B) Party A such certification as b ion. tion amounts payable	ontract or that the rele has notified the Benefi eing true correct and ac by Party A to a Benefic	elevant retained amounts have now been vant amounts are now being retained ciary of the reduction or removal (as
paid or otherwise applie in another manner in co applicable). The Issuer verify the accuracy of a 4. This Instrument might Beneficiary by Party A v (a) the relevant subco	ed in accordance ompliance with the will rely on each so ny such certificat not cover all reten vill only be cover intract or the proj	with the relevant subc e CCA; and (B) Party A such certification as b ion. tion amounts payable ed by this Instrument i ect to which it relates	ontract or that the rele has notified the Benefi eing true correct and ad by Party A to a Benefic f: is listed next to that Be	elevant retained amounts have now been vant amounts are now being retained ciary of the reduction or removal (as ccurate in all respects and is not required to
paid or otherwise applie in another manner in co applicable). The Issuer verify the accuracy of a 4. This Instrument might Beneficiary by Party A v (a) the relevant subco	ed in accordance ompliance with the will rely on each s ny such certificat not cover all reten vill only be covere ntract or the proj amount is clearly	with the relevant subc e CCA; and (B) Party A such certification as b ion. tion amounts payable ed by this Instrument i ect to which it relates marked in the "Currer	contract or that the rele has notified the Benefi eing true correct and ac by Party A to a Benefic f: is listed next to that Be nt Schedule" as being co	elevant retained amounts have now been vant amounts are now being retained ciary of the reduction or removal (as curate in all respects and is not required to ciary. Retention amounts payable to a neficiary's name in the "Current Schedule"
<ul> <li>paid or otherwise applic in another manner in co applicable). The Issuer verify the accuracy of a</li> <li>4. This Instrument might n Beneficiary by Party A</li> <li>(a) the relevant subco and the retention a</li> </ul>	ed in accordance ompliance with the will rely on each so ny such certificat not cover all reten vill only be covered intract or the proj amount is clearly retained by Party	with the relevant subc e CCA; and (B) Party A such certification as be ion. tion amounts payable ed by this Instrument i ect to which it relates marked in the "Currer A during the "Relevan	contract or that the rele has notified the Benefi eing true correct and ac by Party A to a Benefic f: is listed next to that Be it Schedule" as being co t Period".	elevant retained amounts have now been vant amounts are now being retained ciary of the reduction or removal (as curate in all respects and is not required to diary. Retention amounts payable to a neficiary's name in the "Current Schedule"
<ul> <li>paid or otherwise applic in another manner in co applicable). The Issuer verify the accuracy of a</li> <li>4. This Instrument might r Beneficiary by Party Av</li> <li>(a) the relevant subco and the retention a</li> <li>(b) the retention was r</li> <li>5. The Current Schedule w</li> <li>6. The initial Relevant Period</li> </ul>	ed in accordance ompliance with the will rely on each a ny such certificat not cover all reten vill only be covered intract or the proj amount is clearly retained by Party vill change regular od commences o ended in accorda	with the relevant subc e CCA; and (B) Party A such certification as b ion. tion amounts payable ed by this Instrument i ect to which it relates marked in the "Currer A during the "Relevan rly in accordance with n the date of this Instr	contract or that the rele has notified the Benefi eing true correct and ac by Party A to a Benefic f: is listed next to that Be nt Schedule" as being co t Period". clause 5. ument and ends on The	elevant retained amounts have now been vant amounts are now being retained ciary of the reduction or removal (as curate in all respects and is not required to ciary. Retention amounts payable to a neficiary's name in the "Current Schedule"
<ul> <li>paid or otherwise applic in another manner in co applicable). The Issuer verify the accuracy of a</li> <li>4. This Instrument might r Beneficiary by Party A v</li> <li>(a) the relevant subco and the retention vas r</li> <li>(b) the retention was r</li> <li>5. The Current Schedule w</li> <li>6. The initial Relevant Peri Details. This may be am</li> </ul>	ed in accordance ompliance with the will rely on each a ny such certificat not cover all reten vill only be covered intract or the proj amount is clearly retained by Party vill change regular od commences o ended in accorda	with the relevant subc e CCA; and (B) Party A such certification as b ion. tion amounts payable ed by this Instrument i ect to which it relates marked in the "Currer A during the "Relevan rly in accordance with n the date of this Instr	contract or that the rele has notified the Benefi eing true correct and ac by Party A to a Benefic f: is listed next to that Be nt Schedule" as being co t Period". clause 5. ument and ends on The	elevant retained amounts have now been vant amounts are now being retained ciary of the reduction or removal (as ccurate in all respects and is not required to ciary. Retention amounts payable to a neficiary's name in the "Current Schedule" overed by this Instrument; and
<ul> <li>paid or otherwise applic in another manner in co applicable). The Issuer verify the accuracy of a</li> <li>4. This Instrument might r Beneficiary by Party A v</li> <li>(a) the relevant subco and the retention a</li> <li>(b) the retention was r</li> <li>5. The Current Schedule w</li> <li>6. The initial Relevant Peri Details. This may be am</li> </ul>	ed in accordance ompliance with the will rely on each a ny such certificat not cover all reten vill only be covered intract or the proj amount is clearly retained by Party vill change regular od commences o ended in accorda	with the relevant subc e CCA; and (B) Party A such certification as b ion. tion amounts payable ed by this Instrument i ect to which it relates marked in the "Currer A during the "Relevan rly in accordance with n the date of this Instr	contract or that the rele has notified the Benefi eing true correct and ac by Party A to a Benefic f: is listed next to that Be nt Schedule" as being co t Period". clause 5. ument and ends on The	elevant retained amounts have now beer vant amounts are now being retained ciary of the reduction or removal (as ccurate in all respects and is not required ciary. Retention amounts payable to a neficiary's name in the "Current Schedule overed by this Instrument; and

#### EXAMPLE

After Tokomoa set up their accounting and reporting system in response to the complaint from XY&Z Construction (see above example on page 17), their accountant suggested they explore the possibility of arranging a complying instrument. Tokomoa has a strong balance sheet, with \$150,000 held in a retention money bank account, which will increase.

Following an application process, their insurer issued a complying instrument for \$200,000. Tokomoa promptly notified its party B contractors of the new retention security arrangement in an updated retention money report.

Tokomoa will only need to hold retention money in a bank account if the total amount withheld from all party Bs exceeds \$200,000. If that happens, they plan to increase the value of the complying instrument, so it exceeds the expected maximum amount of money held on retention.

## Accounting and record keeping

Party A must establish accounting systems and processes and maintain records for all retention money it withholds for each party B, contract by contract.

#### COMPLYING INSTRUMENT CHECKLIST

#### The accounting and records that must be kept by party A include:

#### Bank account(s)

- $oldsymbol{arsigma}$  full details of all bank accounts in which retention money is held
- $oldsymbol{arsigma}$  whether each bank account holds retention money for more than one party B

#### **Complying instruments**

 $oldsymbol{arsigma}$  full details of all complying instruments securing retention money for each party B

#### Transactions

each transaction into or out of each bank account, with the transaction showing the relevant party B and the contract to which the transaction relates

#### For each party B

- arnothing the bank account or accounts in which that party B's retention money is held
- Ø any complying instruments securing that party B's retention money
- each contract for which retention money is held or is secured for that party B.

## Making records available and providing reports

Each party A (whether a contractor, owner, developer, public body, board of trustees, government agency or otherwise) automatically becomes a trustee of retention money withheld and must comply with requirements for bank accounts, accounting, records and reporting.

The cost involved by party A in establishing and maintaining bank accounts, accounting and records, and providing reports cannot be passed on to any party B.

Two categories of report are recommended:

#### Reports to each party B

1

The reports party A must give each party B that detail how party A is protecting party B's retention money.

(see CHECKLIST OF ACCOUNTING AND RECORDS TO BE KEPT BY PARTY A above).

#### 2 Internal management reports

Any internal management and control reports that party A and its directors consider necessary to ensure the company or organisation is complying with its obligations as party A and trustee under the retention regime.

Implementing a reporting system may be straightforward for party A contractors whose existing accounting systems comply with pre-existing requirements under the 2017 retention regime. However, they will need to make adjustments to comply with the Act, including establishing compliant bank accounts and providing reports to their subcontractors (and other party Bs).

See In summary – implementing the retention regime.

Suggested report types and indicative samples for each category are shown below.

## Providing reports and other information

Party A must:

- provide each party B with a detailed written report as soon as practicable after any retention money is withheld or upon request
- provide each party B with detailed reports on all retention money withheld from the specified party B at least quarterly until the retention money ceases to be trust property – the reports must include whether the retention money has been paid to party B, is given up by party B in writing, or has been properly used by party A to remedy party B's failure to remedy defects
- > make available free of charge upon request by party B the information that party A is required to keep about party B's retention money.

# Information to include in reports

The following checklist sets out the accounting and other information that party A must give to party B.

#### INFORMATION REQUIRED IN REPORTS TO EACH PARTY B

The reports provided by party A to each party B must include the following information:

- $oldsymbol{arsigma}$  the total amount of retention money retained by party A from that party B, by contract
- $oldsymbol{arsigma}$  the date and amount of each transaction into and out of the bank account
- ${oldsymbol{arsigma}}$  the contract to which the transaction relates
- If ull details of the bank account(s) in which that party B's retention money is held:
  - > if party A is the account holder name of bank, branch, account name and account number
  - > if party A is not the account holder, the name and category of the account holder.
- ${oldsymbol{arsigma}}$  the following details for any complying instrument:
  - the name of the issuer
  - > a unique identifier such as policy number
  - > the protected amount for party B in that complying instrument.

This is a report on retention money withheld from you as party B under subpart 2A of the Construction Contracts Act 2002. You may inspect the accounts and records that section 18FC of that Act requires us to keep in relation to retention money withheld from you.

 $oldsymbol{arsigma}$  any other information that may be specified in regulation (no regulations have been issued)

♂ all sources of security if retention money has been secured by more than one complying bank accounts or instruments.

# Suggested reports

#### Retention money transaction report to be provided after each transaction

A contract-specific report containing the information in the following checklist is required at the time of, or as soon as practicable after, each retention money transaction.

#### INFORMATION TO INCLUDE IN RETENTION MONEY TRANSACTION REPORT TO PARTY B

Party A's retention money transaction reports to each party B should include:

- ${old O}$  the amount of any retention money transaction
- ${oldsymbol{arsigma}}$  the total amount of retention money withheld
- Ø details of those bank accounts or complying instruments, including specific identifiers

#### **EXAMPLE:**

This is a report on retention money withheld from you as party B under subpart 2A of the Construction Contracts Act 2002. You may inspect the accounts and records that section 18FC of that Act requires us to keep in relation to retention money withheld from you.

#### Example retention money transaction report

# Cathedral Builders D1 Cathedral Builders Drive,<br/>Christchurch 8013 SUBCONTRACTOR Crucial Concrete Placement Ltd IS16 Crucial Downs Road,<br/>Rototuna 1516

#### **RETENTION MONEY TRANSACTION REPORT - BY CONTRACT**

CONTRACT

1404 The Toolhouse

Date	Reference	Other reference	Description		Transaction		Balance
				Amount withheld	Amount released	Amount used	Net retention withheld
25/03/24	1401/4	Payment Schedule 1	Withheld amount	\$25,000.00			\$25,000.00
25/08/24	1401/23	Payment Schedule 2	Withheld amount	\$17,500.00			\$42,500.00
Net reten	Net retention money withheld to date on this contract					\$42,500.00	

The retention money is secured by the following:

Account or instrument	Holder	Account No	Branch
Retention Bank Account	KZB Bank	13-0165-0057899-01	Christchurch
Complying Instruments	ZNZ Insurance	XXX099	Auckland

This is a report on retention money withheld from you as party B under subpart 2A of the Construction Contracts Act 2002. You may inspect the accounts and records that section 18FC of that Act requires us to keep in relation to retention money withheld from you.

**Note:** The above information is to be provided as soon as practicable after each transaction withholding or releasing retention money. It may be issued as a separate report, or the retention money information may be incorporated within a payment schedule.

#### When including information in a payment schedule

The shaded area in the following extract from a typical payment schedule shows the additional information required for reporting as soon as practicable after retention money is deducted from or paid to party B. In this example, the typical payment schedule could double as the transaction report.

#### Example payment schedule

PAYMENT SCHEDULE No:				
Construction Contract:		Date:		
Payment Claim No:		Construction Wor	k:	
Due Date for Payment:		For Period To:		
Total value of work				
completed to date				\$650,000.00
Less retentions	10	)% on \$200k, 5% to \$1m	\$20,000.00	
		5% to \$1m	\$22,500.00	
		1.75% above \$1m	\$0.00	\$42,500.00
Net payable to date				\$607,500.00
Less previous payments				\$275,000.00
This payment	Scheduled Amount excluding GST			\$332,500.00
GST			15%	\$49,875.00
Total including GST	Scheduled Amoun including GST	t		\$382,375.00
This is a report on retentio				
Contracts Act 2002. You m	ay inspect the account	ts and records that section	n 18FC of that Ac	t requires us to
keep in relation to retentio	n money withheld from	m you.		
Total retentions held on th	is contract			\$42,500.00
Retentions held in previous	s payments			\$25,000.00
Retention amount deduct	ed / (released) in this p	rogress payment		\$17,500.00
The retention money is see	cured by the following:			
Account or instrument	Holder	Account No		Branch
Retention Bank Account	KZB Bank	13-0165-0057899-01		Christchurch
	ZNZ Insurance	XXX099		Auckland

# **Quarterly retention money statements**

Party A must also give party B a report containing certain information at least once every three months or at any time requested by party B, until retention money ceases to be trust property (like when it is paid to party B, party B gives up any claim to it in writing or it is used to remedy defects).

#### INFORMATION TO INCLUDE IN A QUARTERLY REPORT TO PARTY B

The required information in party A's quarterly retention money report to each party B is:

- ${oldsymbol{arsigma}}$  the retention money withheld by party A:
  - the total amount of retention money being withheld
  - the amount withheld on each contract
  - the date and amount of each transaction of retention money withheld from progress payments or paid to party B.
- Ø how each retention money account balance is secured and the specific details of:
  - the bank account(s) where the retention money is held
  - any complying instrument issued in favour of party B or endorsed with party B's interest.



#### Example of quarterly retention money statement

#### **Cathedral Builders**

101 Cathedral Builders Drive, Christchurch 8013

SUBCONTRACTOR

Crucial Concrete Placement Ltd	Period to:	31/08/24
1516 Crucial Downs Road,	Date:	31/08/24
Rototuna 1516	Code:	CONCSUB

#### **QUARTERLY RETENTION MONEY STATEMENT - ALL CONTRACTS**

#### TOTAL RETENTION MONEY WITHHELD ALL CONTRACTS

CONTRACT

1404 The Toolhouse

Date	Reference	Other reference	Description	Retention withheld	Balance
25/03/24	1401/4	Payment Schedule 1		\$25,000.00	\$25,000.00
25/08/24	1401/23	Payment Schedule 2		\$17,500.00	\$42,500.00
28/09/24	1401/44	Payment Schedule 3	50% retention release at completion	-\$21,250.00	\$21,250.00
25/02/25	1401/65	Payment Schedule 4	Retention used to remedy defects. Refer notice issued 1 Feb 25	-\$5,000.00	\$16,250.00
Closing Ba	alance				\$16,250.00

CONTRACT

#### 1417 Smiths Residence

Date	Reference	Other reference	Description	Retention withheld	Balance
31/07/24	1417/59	Payment Schedule 1		\$10,429.00	\$10,429.00
25/02/25	1417/89	Payment Schedule 2		\$12,000.00	\$22,429.00
Closing Ba	alance				\$22,429.00

\$38,679.00

#### TOTAL RETENTION MONEY BEING WITHHELD

Your retention money is secured by the following:

Account or instrument	Holder	Account No	Branch
Retention Bank Account	KZB Bank	13-0165-0057899-01	Christchurch
Complying Instruments	ZNZ Insurance	XXX099	Auckland

This is a report on retention money withheld from you as party B under subpart 2A of the Construction Contracts Act 2002. You may inspect the accounts and records that section 18FC of that Act requires us to keep in relation to retention money withheld from you.

# Internal management reporting

Party A should consider adopting certain internal management reports that provide directors and managers with confidence that party A is complying with the retention regime. Management reports should address the:

- > total retention money withheld
- > adequate retention money cover
- > retention money due/overdue.

These may be separate reports, or one comprehensive report, updated and reviewed at least monthly. The total retention money withheld should correspond with party A's balance sheet.

SUC	GGESTED RETENTION INFORMATION IN INTERNAL MANAGEMENT REPORTS
Tot	al retention money withheld, for each creditor by contract and in total
Ø	the construction contract
	ightarrow such as project name and number, and subtrade where party B is a subcontractor to party A
Ø	opening balance
Ø	the retention money transactions over this period (withheld, applied to remedy non-performance,
	or released)
Ø	closing balance
Ø	when any retention money is next due (expected completion/defect period expiry)
Ade	equacy of retention security
Ø	how the retention money is secured (bank account or complying instrument)
Ø	check amount of security against total retention money withheld

#### Retention money due/overdue

- ${old O}$  check whether any retention release has been overlooked
- Ø may need to update due date if forecast completion dates delayed.

#### Example of retention money internal report

#### **Cathedral Builders**

101 Cathedral Builders Drive, Christchurch 8013

<b>RETENTION MONEY REGISTER - INTERNAL REPORT</b>			Report Date: Period to:	5/04/25 31/03/25
	N MONEY WITHHELD CIAL CONCRETE PLACEMENT I	TD		
Contract No	Contract Name	Expected release da	ite Net retenti	on withheld
1401	The Toolhouse	Nov-25		\$16,250.00
1417	Smiths Residence	Jun-26		\$22,429.00
Net retention m	oney withheld to date on this c	reditor		\$38,679.00

CREDITOR: GRAND GARDENS LTD				
Contract No	Contract Name	Expected release date	Net retention withheld	
1361	The Toolhouse	Nov-25	\$40,900.00	
1315	Johns Road	Feb-25	\$24,571.00	
1382	City Grand	Mar-25	\$21,345.00	
Net retention m	Net retention money withheld to date on this creditor \$86,816.0			

TOTAL RETENTION MONEY WITHHELD ALL CREDITORS

\$125,495.00

#### **RETENTION MONEY COVER - ADEQUACY OF RETENTION SECURITY**

Your retention money is secured by the following:

Account or instrument	Holder	Account No	Branch	
Retention Bank Account	KZB Bank	13-0165-0057899-01	Christchurch	\$51,523.24
Less interest earnings on retention money account				-\$1,523.24
Net retention Bank Account Balance				\$50,000.00
Complying Instruments	ZNZ Insurance	XXX099	Auckland	\$100,000.00
Total Retention security held	I			\$150,000.00
Net surplus / (deficit) *				\$24,505.00

\*If in surplus there is sufficient cover. If in deficit additional security required either by additional funds in bank account or increasing complying instrument value

#### **RETENTION MONEY DUE/ OVERDUE FOR RELEASE**

Retention money is due or overdue on the following contracts

Creditor	Contract No	Contract Name	Amount withheld	Expected release date	
Grand Gardens Ltd	1315	Johns Road	\$24,571.00	Feb-25	**Overdue**
Grand Gardens Ltd	1382	City Grand	\$21,345.00	Mar-25	**Now Due**

\*\*If Overdue or Now Due verify contract completion status with project QS, instruct release of adjust expected completion date

# Receivership and liquidation

## **Retention money is protected**

Retention money is protected if party A goes into receivership or liquidation.

- > The retention money held on trust for the benefit of party B will not be available for a receiver, liquidator or other appointed agent to use to pay party A's debts.
- > Upon appointment, a receiver or liquidator will become trustee of the retention money for all party Bs. The new trustee must notify party B within 10 working days of their appointment. This person will be responsible for collecting, managing or disbursing the retention money, after deducting only their reasonable fees and costs reasonably incurred in expense.

**Note:** provisions relating to party A going into liquidation or receivership also apply to construction contracts entered into or renewed before 5 October 2023, when the Amendment Act came into force.

#### What the law says

The transitional provisions of the Amendment Act are laid out in Schedule 1 – **transitional provisions** modify the operation of a new Act or other legislation for a finite time.

- 1 Transitional matters
- (1) This Act, as amended by the Construction Contracts (Retention Money) Amendment Act 2023 (the 2023 Act), applies in relation to a commercial construction contract that—

   (a) is entered into after the 2023 Act commenced; or
  - (b) was entered into before the 2023 Act commenced and is renewed afterwards.
- (2) This Act, as in force before the 2023 Act commenced, continues to apply in relation to any other commercial construction contract that was entered into before that Act commenced.
- (3) However, sections 18J to 18L apply in relation to a receivership or liquidation that commences after the 2023 Act commenced (regardless of when the construction contract was entered into or when the retention money was withheld).

# **Duties of receivers or liquidators**

If party A is under a receivership or liquidation process, the retention money must still be administered by the receiver, administrator or liquidator in accordance with the requirements of the retention money regime.

Recovery of fees is limited to the administration of the retention money, not to party A's wider insolvency work.

The receiver or liquidator appointed as the new trustee (the new party A) must keep clear and separate records of the administration of the retention money trust and the wider insolvency process. The reason for this is retention money held on trust is *not* an asset in the insolvency of party A.

When a receiver or liquidator is appointed, they become the new trustee and must comply with party A's obligations to collect, manage and distribute retention money. The new trustee must notify party B of their appointment within 10 working days of becoming trustee and give party B all of the information that the new trustee gives to unsecured creditors of party A, which it is given to those creditors.

## Determining when retention money is due

When determining each party B's entitlement to the retention money and the due date for any release to party B of that money, the receivers or liquidators appointed as the new trustee must consider a variety of factors in respect of each project and its associated party B contract.

This includes:

- > the completion status of the wider project (if applicable)
- > the completion status of party B's work under its contract
- > whether the works are to cease or continue (for example, where there is a continuity guarantee)
- the records relating to retention money held for party B and associated bank accounts or complying instruments
- > any existing defects in the performance of party B's obligations under the contract
- > if the project is complete, any remaining defects notification period.

The new trustee will need to obtain and reference information from party A's accounting and contract management records, banking, and (where applicable) insurance/bonding arrangements. The new trustee may also need to communicate with other parties, such as project staff, party A management, party B, project principals (where applicable), and third-party consultants.

The new trustee may decide to make interim partial distributions of amounts to party Bs to ensure the efficient and effective return of funds to those affected by the insolvency.

**Note:** "Interim partial distributions" is a provision payment, typically to meet a pressing need for party B, that will be considered during the final reckoning of accounts. This will not exceed the final entitlement for party B.

# **Distributing retention money**

Independent assessments and/or formal advice from third parties such as contract administrators or professional quantity surveyors may be required to determine the status of a party B's work and its associated entitlement to the retention money withheld.

The new trustee may wish to consider a principles-based approach to optimise the ultimate return of retention money where the cost of this process (determining party B's entitlement to retention money) is likely to exceed the value of the retention money held. For example, a large number of low-value party B balances.

The following scenarios provide examples of approaches to the payment of retention money held for a party B on a principles-based approach and commercial discussion.

In each scenario, party A is a head contractor responsible for delivering a project to the principal, and party B is a subcontractor to that party A.



INSOLVENCY SCENARIO	RELEVANT FACTS	POTENTIAL OUTCOMES
<b>Scenario 1</b> Project at early stage when party A becomes insolvent	<ul> <li>Wider project works 50% complete</li> <li>Party B's works 40% complete</li> <li>Party A will not be completing the project (ie, the works have ceased)</li> <li>No defects identified in performance of party B's obligations under the contract to date.</li> </ul>	<ul> <li>Unlikely to be able to determine with any confidence whether defects in performance of party B's obligations under the contract that may be identified in the future relate to the work done by party B, or are a result of the works having ceased</li> <li>Full retention money balance may be released as soon as is practicable.</li> </ul>
Scenario 2 Project at late stage when party A becomes insolvent	<ul> <li>Wider project works are 95% complete</li> <li>Party B's works are 90% complete</li> <li>Party A will not be completing the project (ie, the works have ceased)</li> <li>No defects have been identified in performance of party B's obligations under the contract to date.</li> </ul>	<ul> <li>It may be possible to determine if future defects can be attributed to party B's completed works</li> <li>The new trustee may propose releasing a portion of the retention money balance held for party B, with that sum consistent with the contract (eg 50%). This situation is similar to what would have happened if the project had reached practical completion, in which case party A would have withheld the balance for the specified defects-notification period</li> <li>At the completion of the defects period, and subject to resolution/ agreement of any notified defects, the new trustee releases the balance to party B</li> <li>The above may require consultation between both the principal for the project and party B.</li> </ul>
Scenario 3 Project is complete when party A becomes insolvent	<ul> <li>Wider project works are 100% complete</li> <li>Party B's works are 100% complete and party A has already paid the 50% retention money release at practical completion</li> <li>Party A will not continue to remedy project defects directly</li> <li>No known defects identified to date.</li> </ul>	<ul> <li>Because the defects-notification period has already commenced, party A continues to hold the balance of retention money until the end of the defects-notification period</li> <li>The new trustee consults with the project principal and party B regarding any defects in performance of the obligations under the contract identified during the remainder of the period</li> <li>On completion of the defects-notification period, the new trustee releases the retention balance, less any notified/agreed deductions, to party B.</li> </ul>

# When a party is placed in an insolvency process

#### When party B is deemed insolvent

If party B is placed into receivership, liquidation or any other insolvency process (such as a voluntary administration):

- > the rights and obligations of both party A and party B regarding retention money are unchanged
- the receiver, liquidator or other appointee over party B may receive and request reports and information as set out in this guidance
- > party A must follow the same processes under the retention regime for using the retention money to remedy defects in each party B's performance under the relevant contract.

In addition to the contract, any commercial negotiations between party A and party B about the status of the contracted work and activities required for completion will determine the outcome of the retention money.

From the date on which party B is deemed insolvent, the outcome relating to the retention money held by party A will take into account:

- 1. The contract.
- 2. The actions taken by party A under the termination or other relevant provisions of the contract.
- 3. Any commercial negotiations between party A and party B about the status of the contracted work and activities required for completion.

#### When party A is deemed insolvent

If party A is placed into receivership and/or liquidation, the first appointed receiver or liquidator will automatically become trustee of the retention money held by party A – referred to as the 'new trustee'. For example, this applies whether or not this is a receivership over all or substantially all assets.

The new trustee can be replaced as trustee if:

- they apply to the High Court to be replaced because they are either unwilling to assume this role or unable to continue in it
- > party B applies to the High Court to have the new trustee replaced.

If party A is placed into another form of insolvency (such as voluntary administration), the trustee of the retention money remains as party A. All provisions of the Act regarding retention money continue to apply, as set out in this guidance.

## When a new trustee is appointed

Under a receivership or liquidation, the new trustee is responsible for collecting, managing, using, and releasing retention money in the same way required of party A. In addition, the new trustee:

- > must notify party B of their appointment within 10 working days
- > must provide party B with all information ordinarily provided, as part of the insolvency process, to party A's unsecured creditors, and to give that information to party B at the same time as it is given to those creditors
- is entitled to receive reasonable fees and costs associated with their role as trustee of the retention money held (the entitlement is, however, subject to the right of the new trustee or a party B to apply to the High Court for a review or a fixing of such fees)
- is not liable for any unlawful or improper action taken by party A or any other trustee of the retention money prior to their appointment.

The new trustee should report any concerns they have about a previous party A (whether this is a director, manager or trustee) who fails to comply with their obligations under the retention regime to MBIE's Chief Executive.

## Distribution of retention money by new trustee

An insolvency event will not, of itself, trigger the release of the retention money held on trust. The contract, together with any commercial negotiations between the parties, will continue to determine party B's entitlement to retention money held by party A. This will be at the date of party A's insolvency and the date on which any amount can be released.

#### Balance of retention money account in deficit

It is possible at a certain point in time for the retention money bank account to be in deficit – this means the balance of that account is lower than the value of retention money that party A required to hold in the bank account. For example, when the retention money withheld from a progress payment to a party A has become trust property, but the funds have not yet been transferred to the separate retention money bank account.

After deducting associated costs, the receiver or liquidator must distribute or authorise the release of the balance of the retention money (net of any authorised deductions to remedy defects) to each party B.

If the retention money held in separate bank accounts (together with the value of any complying instruments) is found to be in deficit, the receiver, liquidator, or appointee under any other form of insolvency process should:

- > undertake an assessment
- > seek legal advice regarding any associated impact on party A's wider insolvency.

The balance may be distributed proportionately to each party B's respective balance in the ledger records if:

- the retention money balances held in retention money trust bank accounts are insufficient to meet all retention money trust obligations (other than those relating to reasonable costs)
- it is not clear which party B the deficit applies to (such as where an account holds retention money for more than one party B).

#### What the law says

Section 18EA of the Act lays out what happens to the treatment of unallocated withdrawals or deposits.

(1) This section applies if retention money held by party A for 2 or more party Bs is (or is recorded in the ledger records as being) kept in the same bank account.

(2) If—

(a) retention money is withdrawn from the bank account; and

(b) the ledger records do not record which party B the withdrawal is attributable to; and

(c) it is not otherwise clear from the circumstances which party B the withdrawal is attributable to,—

the amount withdrawn is to be apportioned between the party Bs in proportion to their respective balances in the ledger records at the time the withdrawal is made.

(3) If—

(a) there is a deficiency in the amount of retention money held in the bank account for 1 or more of the party Bs; and

(b) an amount is deposited into the bank account; and

(c) the ledger records do not record which of those party Bs the deposit is attributable to; and

(d) it is not otherwise clear from the circumstances which party B the deposit is attributable to,—

the amount deposited is to be apportioned between the party Bs referred to in paragraph (a) in proportion to their respective balances in the ledger records at the time the deposit is made.

# Glossary

Term	Definition
Adjudication	A fast-track process for resolving construction contract disputes under the Act.
Commercial construction contracts	A contract for carrying out construction work in which none of the parties is a residential occupier of the premises that are the subject of the contract.
Defects period	An amount of time – often a year – where if you notice anything wrong with the work done by your contractor, you can notify them of what is wrong and they must put it right at their cost.
<i>De minimis</i> amount	The maximum dollar value of any construction contract amount before the retention regime applies.
Escrow agent	A person or entity that acts as a third-party intermediary between parties who take part in a transaction.
Party A	The person/organisation who withholds money as a security for performance under a commercial construction contract.
Party B	The person/organisation who has money withheld from them under a commercial construction contract.
Retention money	An agreed portion of money in commercial construction contracts that is withheld, which is payable to the subcontractors who perform the construction work.
Transitional provision	A clause that modifies the operation of a new Act or other legislation for a finite time.
Trust property	Money or other assets owned or held on trust.



BP 10977